

Organization of American States
Inter-American Council for Integral Development
Inter-American Committee on Ports
September 11th, 2013



PORT MIAMI

IMPORTANCE OF THE PORT OF MIAMI TO FLORIDA/U.S.

- #1 container seaport in Florida
- Second largest economic engine of Miami-Dade County
- Number 11 in the US for container cargo
- \$14.3 billion in imports/exports
- 207,000 jobs
- \$6.4 million in wages
- \$27 billion in economic output
- Set a World Record in cruise passenger in 2010 (4.15M)



PORT/MIAMI.

The world is taking notice of developments throughout Florida. The Journal of Commerce featured PortMiami.

Florida now recognized as a growing global logistics hub, with PortMiami leading the way.



PORTMIAMI.

COMPETITIVE POSITION: South Florida

- Transportation infrastructure: airports, seaports, railway, and highway connections
- Extensive global ties and strong relationships
- Strategic location: closest East Coast port to Latin America, Panama Canal
- Cargo Gateway of the Americas!

PORT/MIAMI.



Cargo Markets Are Where the Population is Concentrated

- Cargo can reach 70% of US population in 1-4 Days
- Cargo can reach SE population (23% of US consumers) in 2 days
- Central Florida is leading the population boom, and cargo from PortMiami can reach this region in 24 hours or less
- Florida will soon become the 3rd most populous state – with over 19 million residents and 82 million visitors (all consumers)
- Expansive New Foreign Trade Zone 281



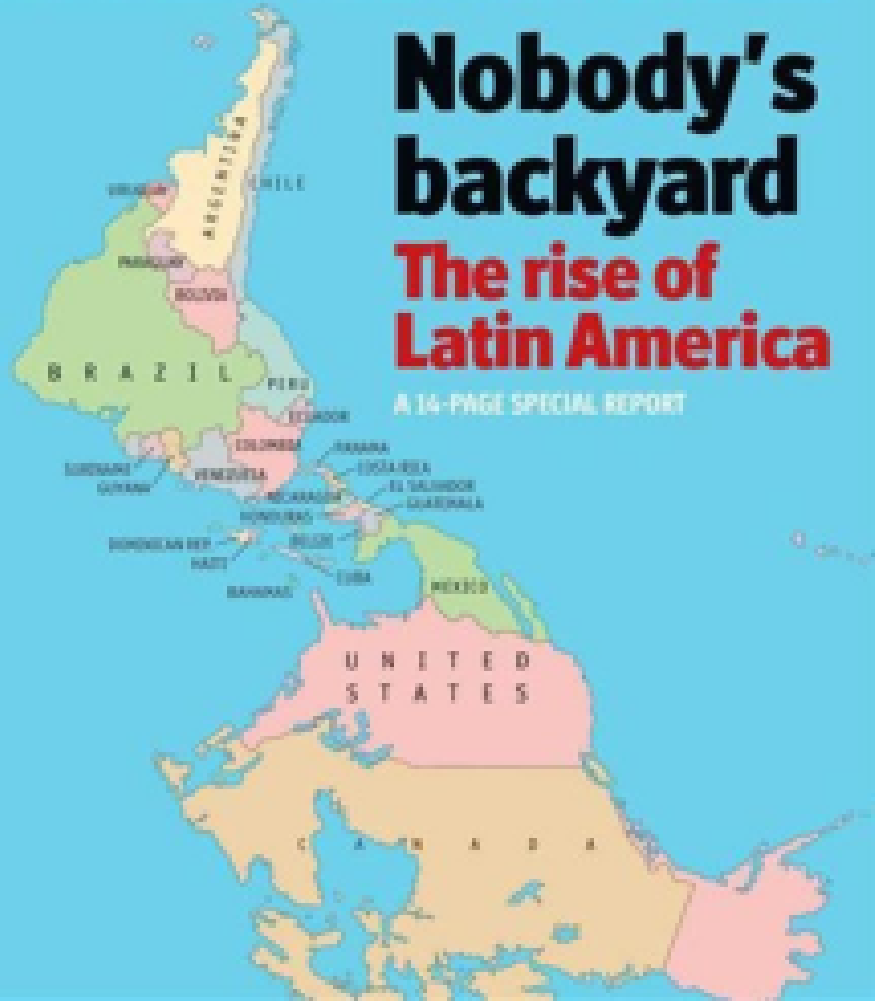
PORTMIAMI.

The
Economist

SEPTEMBER 10TH - 17TH 2006

economist.com

Obama's trouble with terrorism
France's incredible shrinking president
Siemens reborn
Damien Hirst's bubble bursts
Education, profit and pitfalls



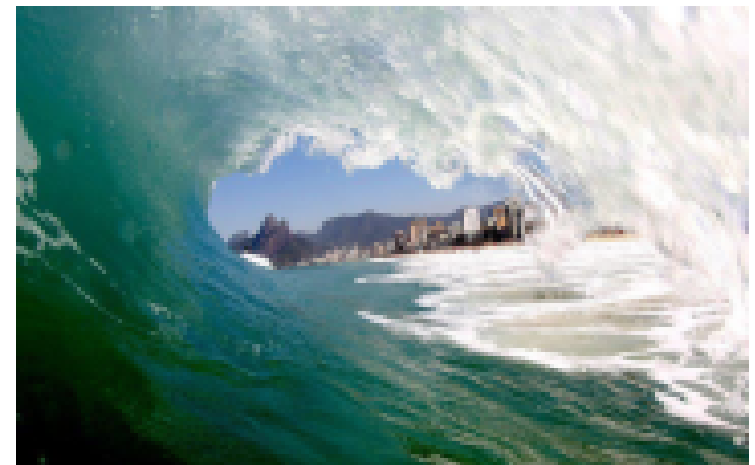
Nobody's backyard

The rise of Latin America

A 14-PAGE SPECIAL REPORT



Key Markets: Latin America & Beyond



MANUFACTURING IS BACK!



U.S exports filling the ships going to Asia, Latin America and Europe

Made in the USA is a powerful brand in the growing economies of Latin America & Asia



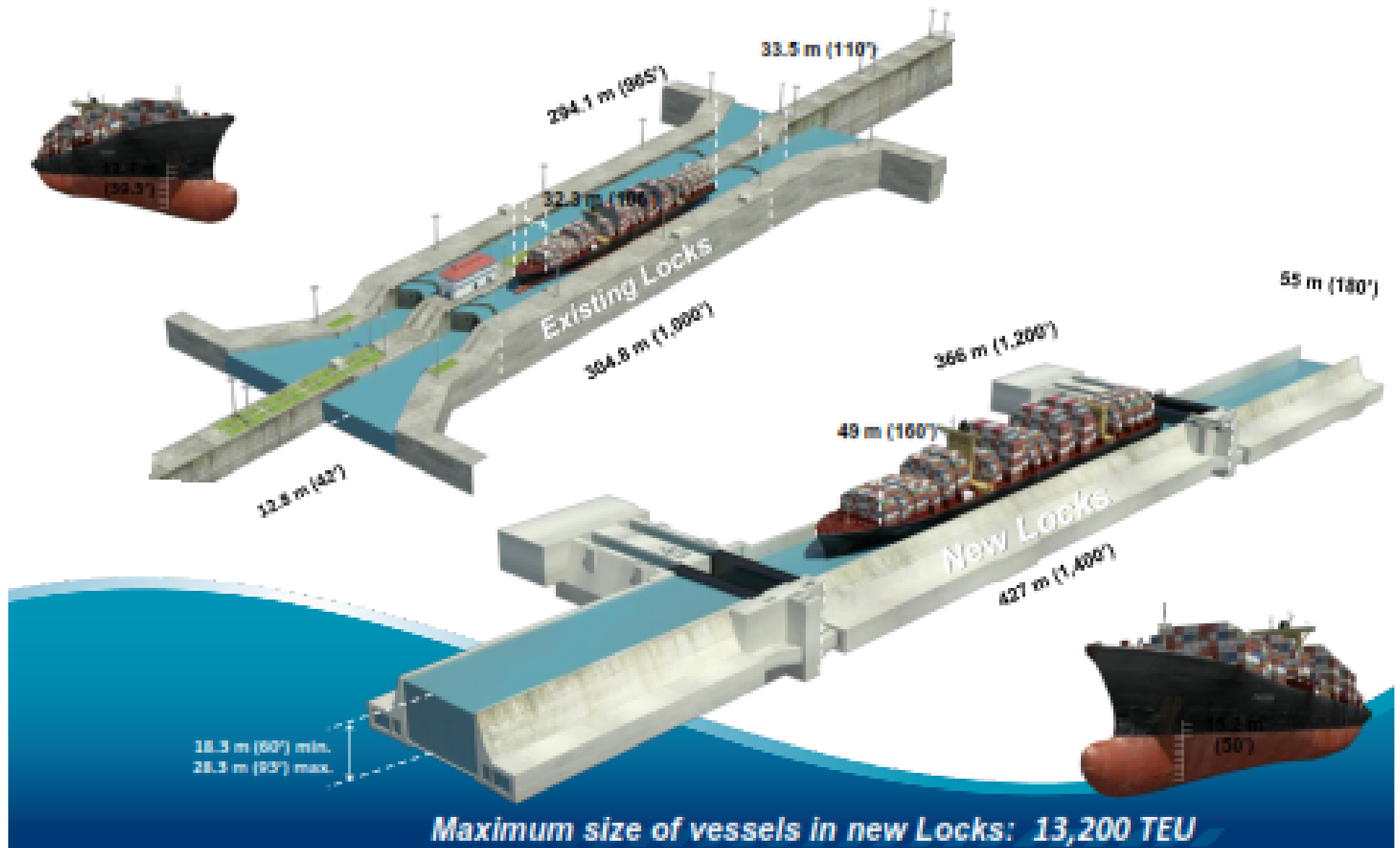
Trade By Region FY 2012

Region	Total Import (Tons)	Total Export (Tons)	Total Trade (Tons)	% of Total Trade
Far East, Asia, Pacific	1,600,475	1,191,876	2,792,351	34.8%
LATIN AMERICA & CARIBBEAN	1,749,728	2,611,150	4,360,878	54.3%
Europe	496,365	253,352	749,717	9.3%
Middle East, SW Asia, Africa	41,420	88,457	129,876	1.6%
Total	3,888,048	4,145,059	8,033,106	100%

54% Latin America
35% Asia
9.3% Europe
1.6% Africa, SW Asia
Middle East

Preparing for a PostPanamax World

Maximum size of vessels in existing Locks: 4,400 TEU



Port Infrastructure – \$2 Billion in Cargo Related Improvements

1. - 50 ft. (15 meters) Deep Dredge Project



2. Access Tunnel

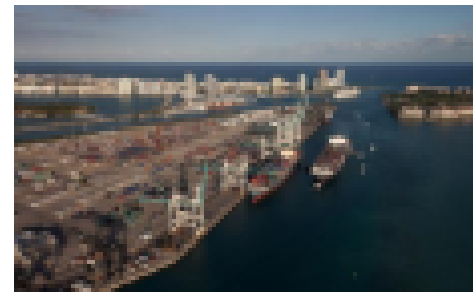


3. On-dock Rail and Intermodal



4. 4 New Super Post Panamax Cranes

5. New Bulkheads/Wharf Strengthening



PORT MIAMI.

-50 FT DEEP DREDGE
GOAL: DOUBLE CARGO TRAFFIC



PORT MIAMI

DEEP DREDGE TIMELINE

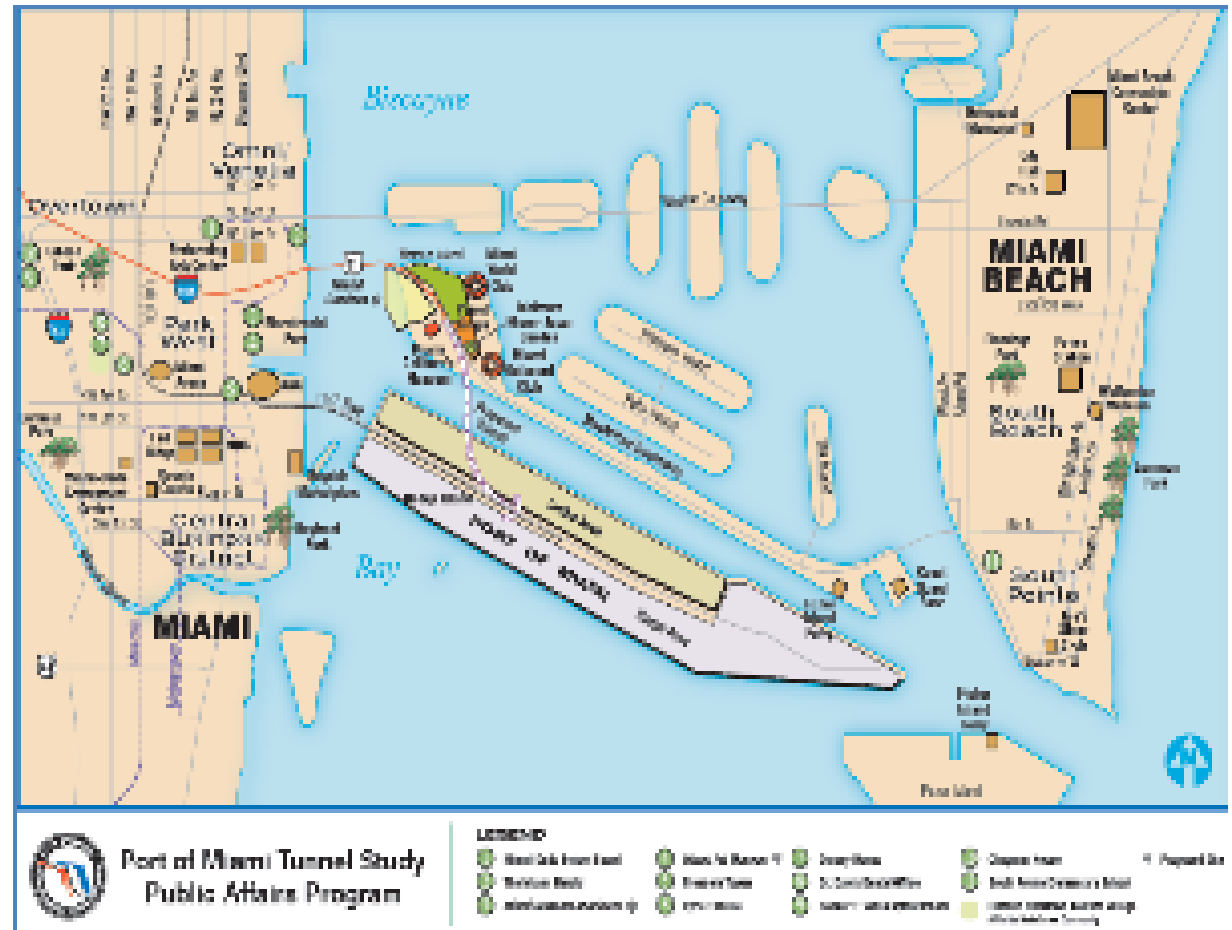
- **Deepening Miami Harbor to -50 ft has nationwide significance in increasing international trade and commerce.**
- **Miami will be 1 of only 3 ports on the Eastern Seaboard with a -50 ft draft in 2015.**
- **Project bid in May 2013**
- **Construction begins this Summer**
- **Completion in Summer 2015 – in tandem with the Panama Canal**



PORT/MIAMI.

TUNNEL

- Direct Access to Interstate System
- More efficient, faster movement of traffic on and off port
- Relieve downtown traffic congestion
- Reduce vehicle emissions
- No stoplights from here to Atlanta, Charlotte, Chicago, Memphis...



PORT MIAMI.

ON-DOCK RAIL – US CONNECTIONS

On-dock service starts October 2013 – Phase I

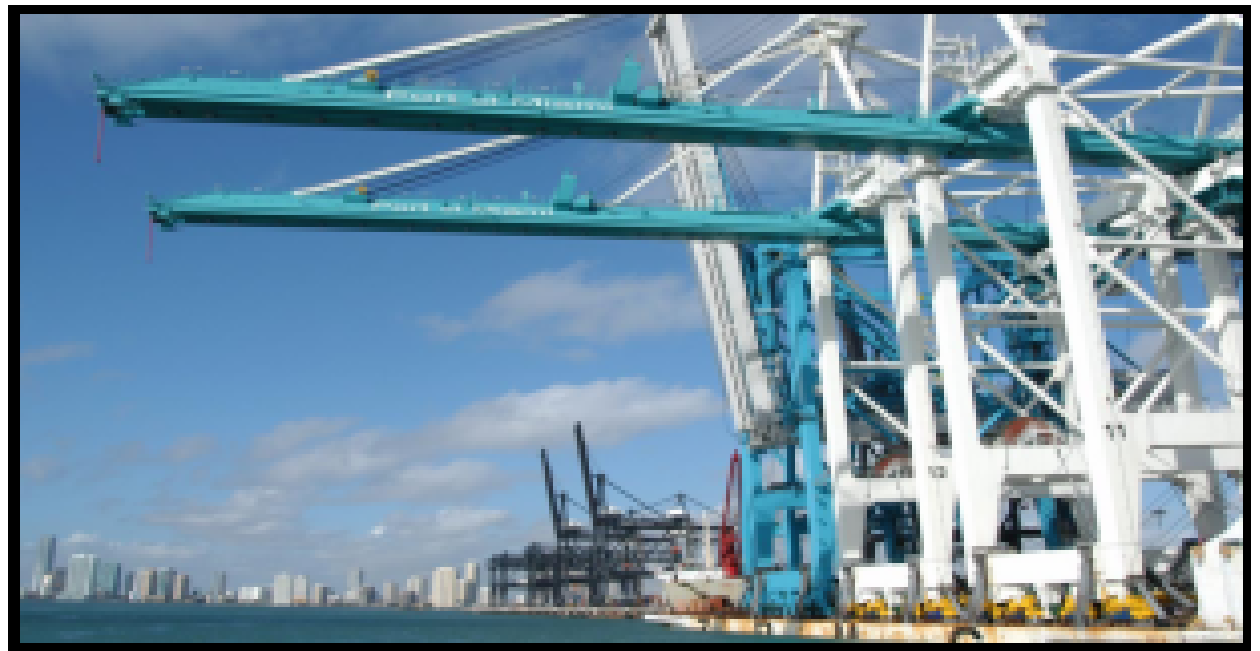
3 side by side track fully operational Fall 2014 – Phase II



PORT MIAMI

4 NEW SUPER POST PANAMAX CRANES

- Among the biggest in the Western Hemisphere and among the largest in the world
- Enhances our capabilities to service the next generation of cargo vessels +22 containers across



PORT/MIAMI.

MIAMI – ADDING WAREHOUSE SPACE AND PREPARING FOR 2015

Total Warehouse Space: 228,000,000 Sq Feet

- 9 New Class A bulk warehouses being constructed on speculation due to increased demand
- Over 2,200,000 Sq Feet of new Warehouse space constructed in 2012
- Current Vacancy Rate is 7%



PORT MIAMI

COLD TREATMENT AND BEYOND

- The Port is working closely with shippers, brokers, FDOA and the USDA to bring cold treatment perishables to PortMiami
- A white paper has been prepared explaining the safety protocols
- Benefits and cost effectiveness of bringing more fruit into *PortMiami*
- June 2013, USDA visited PortMiami to develop the Cold Treatment initiative
- Pilot with Peru and Uruguay starts in October 2013



PORTMIAMI NEXUS BETWEEN SOUTH AMERICA AND EUROPE

PortMiami: Transshipment Hub to the World

As the cargo "Gateway of the Americas," PortMiami is centrally located between Latin America and Europe making it a superior transshipment cargo hub. To prepare for expected increases in trade, PortMiami is putting in place over \$2 billion in infrastructure improvements to further assist with loading and unloading of cargo with greater efficiency. Using PortMiami as your transshipment hub saves time and reduces cost.

From PortMiami, the fruit is loaded on a different cargo ship bound for Rotterdam, arriving in just over a week.

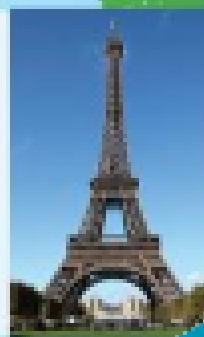
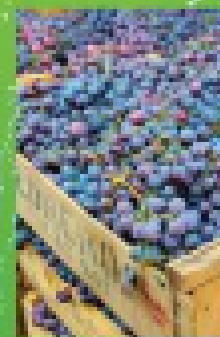
From there, a direct flight to France is within easy reach.

... It travels 11 days through the Panama Canal, and is dropped off at PortMiami.

Fruit grown and exported from Chile...

From a farm in Chile to a table in France

PortMiami is ideally situated as the nexus between Latin America, the Caribbean and Europe, making it an ideal transshipment hub.



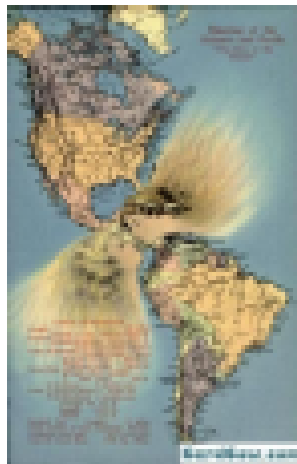
PORTMIAMI.

CONNECTING ASIA AND SOUTH AMERICA VIA TRANSHIPMENT



PORT/MIAMI.

Looking to the Past, for Florida's future with Seaports leading the way!



FLORIDA EAST COAST

Every Day a June Day, Full of Sunshine Where Winter Exists in Memory Only

The famous Winter Resorts of the East Coast of Florida furnish a greater variety of attractions than any other resort section of the world. Unequaled opportunities for outdoor life and its many diversions. Golf on the finest links in the country, Tennis on clay courts always in condition, Sun Bathing in water at a temperature of 70 degrees and upward, Horseback Riding and Motoring over well built roads, and picturesque tropical scenery, or on the hard sandy beach. Yachting, Rowing and Fishing in the deep sea and land-locked waters, all kinds of Game—from quail to deer—for the most enthusiastic hunter; Chair Wheeling and bicycling on palm lined promenades, and through tropical jungles.

FINEST AND HEALTHIEST CLIMATE IN THE WORLD

THE PRINCIPAL RESORTS AND HOTELS

PUNTA GATA BEACH ALCANTARA ORLANDO	St. Augustine St. Augustine Clearwater Beach	ROYAL PALM BEACH THE BEACHES ROYAL PALM	Palm Beach Palm Beach Miami
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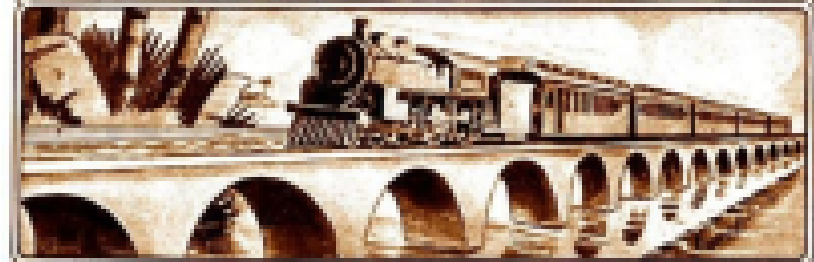
LOOK FOR THE EAST COAST—AMONG THE FLORIDA WAYS
 THE COLONIAL, Nassau, Bahama Islands
(Available accommodations at all points in land and dependent on season.)

New Route to the Panama Canal

The Boston Railroad to Key West, one of the wonders of the 19th century, has opened up a new and shorter route to Florida East's latest and greatest masterpiece, the Panama Canal, connecting to Key West its splendid steamer, sailing direct monthly for Colon, Panama.

Through Florida, Key West has provided access to Jacksonville and Key West, with connections to all points on the FLORIDA EAST COAST. For complete travel information, Bookings, Tickets, Reservations, apply to Special Agent at

245 FINE AVENUE NEW YORK **FLORIDA EAST COAST** 189 West Adams St. CHICAGO
 General Offices, ST. AUGUSTINE, FLORIDA





PORT MIAMI